

# Company Profile

**FPI is specialized in the Investment Management domain. FPI supplies 'the industry' with a variety of expertise through very experienced professionals and the delivery of innovative services and solutions. FPI is convinced that the chances for successful business management at our clients is highly dependent on proven solutions and 'best practice' process innovation. In order to make this vision successful, FPI maintains an extensive network of highly skilled and trained professionals and knowledge of suppliers and services with primary focus on the Investment Management domain.**

Founded in 2004 by a number of experienced people from various angles of the industry, FPI wishes to improve the business alignment of its clients. We have recognized the need within the Investment Management community for in-depth business skills and therefore decided to map the available knowledge and skills in the market and bundle these in a network of specialists that can add value.

Through its focus on this specific market, FPI is able to quickly develop a highly valued relationship with some well-known suppliers in the Investment Management domain.

*'Our clients are interested in real added value. Business knowledge and experience will make the difference in every process and project.'*

## Interim professionals

In the Investment Management market FPI is active with experienced and highly skilled professionals in interim management assignments, projects and (temporary) staffing.

The structure of the Investment Management market is that this knowledge intensive domain is dominated by experienced individuals working on a freelance basis. These are the key knowledge workers that get the job done.

This continuing trend is acknowledged by FPI and for that reason we have mapped the scarcely available expert business and/or product knowledge in the Investment Management market.

Beside her own staff FPI acts as a 'commercial hub' to the target market and as glue to the professionals and their knowledge-based discussions.

Over the past years FPI acted in various projects together with its interim professionals in many roles: market data analyst, business analyst, consultant, project leader/manager, functional tester, test manager, process and program manager, performance, risk and valuations analyst.

These roles on the cutting edge of IT and business are characterized by functional knowledge of the prime processes in the Investment Management domain and this specific knowledge is essential to come to successful projects and programs.

For its clients FPI is on a continuous quest for people with renown product knowledge of leading systems in the Investment Management domain. Examples of product experts of leading systems are people with knowledge of: SimCorp, Sophis, Thinkfolio, Murex, Cadis/Markit, Golden Source, Asset Control, Charles River, Sungard, Bloomberg, Thomson Reuters, etc.



## Specialized solutions

FPI currently has a focus on dedicated software for Data Management, Client & Financial reporting, marketing communications and web distribution. These solutions need extra attention because we believe that in these business areas still a lot of improvement can be gained within our client domain.

As a key factor for successful solutions we highly recommend our clients to check if their business architecture is correct, flexible and aligned with industry standards.

Existing, end of life cycle solutions in these areas, are too IT centric, labor intensive to maintain and not flexible enough to support the growing complexity demanded.

It is our goal to support customers in reengineering their processes that make them less costly and more business supportive in a changing environment.

FPI continuously searches the international markets for innovative and proven solutions to introduce to its clients.

This supports our vision that process innovation is done by people and solutions.

## Executive Search

Because of our profound knowledge of the Investment Management domain and our extensive network, clients have indicated that FPI could well be a strong partner for their continuous search for permanent staffing. Through these market driven questions FPI has developed a new service to the Investment Management market.

FPI only accepts requests for permanent staffing searches when the primary components of the question are knowledge and experience in the Investment Management market.

*"Our methodology is based on 'only the best person for the job'"*

FPI only connects clients with candidates when convinced that they have found the exact right person.

Selected Clients:



## Financial Process Innovation

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